



Media Contact:
Brittany Arnone
Millstone Medical Outsourcing
508.679.8384 x2005
barnone@millstonemedical.com

FOR IMMEDIATE RELEASE

Millstone Medical and ImplantBase to Provide Supply Chain Solution for Field Inventory Management

Fall River, MA – January 11, 2016 – Millstone Medical is pleased to announce that they have entered into a strategic relationship with ImplantBase. Headquartered in Austin, TX ImplantBase is the leading web-based software platform for medical device field inventory management.

“The prospect of working with the ImplantBase team to provide customers with a true end to end solution for their inventory is one that excites us.” said Tom Williams, SVP at Millstone Medical. “The capabilities of ImplantBase to manage and gain visibility to field inventory when coupled with Millstone’s services provide a real differentiator to medical device manufacturers.”

Ethan Lauer, CEO at ImplantBase continued “Our relationship with Millstone Medical provides us an opportunity to advance our vision for the medical device industry where field sales reps and operations people are digitally connected to the entire supply chain anywhere, anytime. This relationship is the next step to solving the very expensive ‘last-mile logistics’ inventory problem that has plagued the medical device industry for decades; we are thrilled to be part of it.”

About ImplantBase:

Since 2009, ImplantBase (www.implantbase.com) has provided its rep-centric sales and operations solution to field sales professionals, operations/customer service staff, and manufacturer sales, supply chain, and finance staff. ImplantBase is a web-based platform that provides comprehensive field inventory management and reporting, sales order management, sales and commissions reporting, and customer relationship management. ImplantBase enables everyone from a single rep, an entire distributorship, or a large manufacturer to connect and transact with their surgeons and hospitals from a mobile device and directly to any ERP or financial package.

About Millstone Medical:

With 15 years of experience in organizing the chaos of outsourced supply chains, Millstone Medical (www.millstonemedical.com) is the leading provider of customized solutions to the medical device industry. Millstone operates three environmentally controlled facilities offering advanced inspection, clean room packaging, medical device specific warehousing, distribution, loaner kit management and after-market services. With an unparalleled focus on quality, Millstone Medical is the partner you can entrust with your post manufacturing needs.

###