



Sales Operations/Associate Program Manager – Fall River MA

COMPANY INFORMATION

Millstone Medical Outsourcing, headquartered in Fall River, MA is a fast-growing company in need of motivated individuals to assist in the expansion of its Fall River, MA facility. Millstone Medical Outsourcing's business focus is sterile and non-sterile packaging of medical devices. Millstone also engages in other critical services, such as mechanical inspection, ultrasonic cleaning, passivation, and assembly, which are designed to meet the outsourcing requirements of medical device manufacturers seeking to reduce costs while maintaining high levels of quality, accuracy and timeliness. Millstone Medical Outsourcing is FDA and ISO 13485 registered and employs a detailed internal quality system to ensure compliance.

We are currently looking for a Sales Trainee at our Fall River MA location to join our team. Job duties for this position are as follows:

JOB DESCRIPTION

- The position will include developing new customers or existing customers with significant inspection, cleaning, and packaging. This position is also responsible for possessing a general understanding of all areas within the Organization and the ability to work with the experts within those department
- The execution of this expansion includes customer prospecting, assessing and directly engaging decision makers at target companies, both in the orthopedic and spine device industry as well as other medical verticals in need of inspection, cleaning, and sterile packaging by Millstone
- This position will also manage the transition activities from new program development to operations and ensure quality and compliance
- The individual will recognize and solve problems affecting operations
- Performs a variety of tasks and relies on extensive experience to plan and accomplish goals
- The individual in this position will work with Program Managers, various customers and must meet the specific requirements of each unique, individual customer

SKILLS REQUIRED

- College Degree is preferred and /or 5 + years Operations experience
- Must be proficient with Microsoft applications
- High attention to detail and the ability to work in a team environment
- Ability to multitask and complete work independently is crucial
- Ability to manage people and provide leadership



- Excellent problem solving and decision-making skills are needed
- Excellent written and oral communication skills
- Willingness and ability to travel to meet with new/existing customers

FOR ADDITIONAL INFORMATION

Millstone Medical Outsourcing offers a competitive salary, health, dental and vision benefits, 401(k) with company match and a warm, friendly working environment. To learn more about Millstone Medical Outsourcing's opportunities, visit us online at www.millstonemedical.com. Please forward a copy of your resume and salary requirements in confidence to hr@millstonemedical.com.