



We Deserve the Best – And So Do You!

High Growth Company
Opportunity to Learn and Grow
Shape your Career
See the Importance of Your Work

Millstone Medical Outsourcing is looking for an energetic individual to join its Sales/Marketing Team. Millstone is a fast growing, fast paced medical service provider for the top Orthopedic companies in the industry. Millstone's business focus is sterile and non-sterile packaging of medical devices. Millstone also engages in other activities, such as mechanical inspection and assembly, which are designed to meet the outsourcing requirements of medical device manufacturers seeking to reduce costs while maintaining high levels of quality, accuracy and timeliness. We are FDA and ISO registered and employ a detailed internal quality system to ensure ISO compliance.

Working collaboratively within the Sales/Marketing team, the Client Relationship Manager acts as the liaison between Millstone and customers. The Client Relationship Manager will manage the transition activities from new program development to operations and ensure quality and documentation were maintained in accordance with ISO and FDA guidelines. This position is also responsible for possessing a general understanding of all areas within the organization and the ability to work with the experts within those areas.

Responsibilities

- Ensuring client needs are met internally by working collaboratively with all internal departments including Sales, Operations, Quality, Finance and IT
- Managing new and existing client projects as part of a cross functional team – from concept to execution
- Prospecting for new opportunities within existing customer accounts
- Daily communication with leading Medical Device companies
- Maintenance and publishing of Key Performance Indicators



Required Knowledge and Skills

- Bachelor's degree and two years work experience
- Excellent communication skills – verbal and written
- Ability to develop and maintain a high level of client relationships
- Ability to multitask and complete work independently
- Excellent interpersonal skills
- High attention to detail
- Intellectually curious
- Advanced Software and Computer skills

For Additional Information:

Millstone Medical Outsourcing offers a competitive salary, health, dental and vision benefits beginning on the first day of employment and 401K with company match. Other benefits include paid vacation, paid sick time, holiday pay and voluntary benefits in addition to an employee-centric work environment. To learn more about Millstone Medical Outsourcing's opportunities, visit us online at www.millstonemedical.com.

Millstone Medical Outsourcing provides equal employment opportunity to all applicants and employees. No person is to be discriminated against in any aspect of the employment relationship due to race, religion, color, sex, age, national origin, ancestry, disability, sexual orientation, gender identity, genetic information, citizenship status, marital status, pregnancy, veteran status or any other status protected by applicable federal, state, or local law.